



Head of Business Development (m/f/d)

Carcoustics | Leverkusen

Bitte behandle diese exklusive Stellenanzeige vertraulich und melde Dich bei Interesse bei uns. Wir stellen Dir dann, wenn möglich, weiterführende Informationen zur Verfügung und initiieren bei Interesse den Kontakt zum Unternehmen.

About Carcoustics

Carcoustics is a medium-sized supplier on a course of international growth. We are an experienced specialist in the fields of acoustical, thermal and electromagnetic insulation for passenger cars and commercial vehicles. The customer's individual requirements are the core of our thinking and our business. We are therefore organized in the four major areas of requirements in a vehicle: Interior Solutions, Powertrain Solutions, Exterior Solutions, New Energy Vehicles.

Main Tasks

- Monitoring of the global Carcoustics strategy process. Communication with all stakeholders of the different strategy processes in the regions, CPS and all departments and documentation of the progress and next steps.
- Preparing for and following up of meetings and workshops, especially advisory board meetings and EMB meetings. especially the collection of slides and figures and the preparation of the advisory board presentation
- Optimization of Carcoustics internal meeting structures and development of templates for management summaries. Design of workshop formats to bring stakeholders together and work on new topics
- Monitoring and Analysis of market trends and Carcoustics performance in those relevant markets and derivation of actions and strategies for optimization of market penetration, especially analysis of IHS database
- Answering of ad hoc questions from Dare group or from advisory board
- Lead optimization projects in the area of business development and business excellence

Education/Skill/Competencies

- Excellent graduation in Industrial Engineering, Economics or similar
- Ideally several years of professional experience in consulting or at least a focus on strategy and corporate development during studies
- Strong focus on economically and market oriented topics
- Get along in foreign markets and combine entrepreneurial approach with technical know-how
- Distinct social and intercultural competencies to interact with management and employees on an international level
- Strong communication skills and self-confident appearance as well as assertiveness
- Above-average commitment and willingness to travel internationally on a regular basis
- English language and preferably other foreign languages

Interessiert? Dann melde Dich bei [uns](#)!

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